# GDS Summit How to Harness Al in CX

sharpen

Moderated by Charlie Newark-French, SharpenCX CEO

# **Summary and Key-Takeaways**

### Top 5 Pain Points/ Challenges to rolling out AI

- 1. Knowing where to start! Identifying the initial steps and understanding what is possible and prioritizing where to start
- 2. General change management avoiding ending up with "Frankenstein's Machine" and managing disparate approaches across an organization
- 3. Choosing the ideal partner and differentiating genuine claims from bold assertions made by vendors
- 4. Establishing effective datasets for Al implementation and ensuring agent involvement post-Al adoption
- 5. Balancing conflicting objectives, such as increasing self-service rates while maintaining high customer satisfaction

## Top 5 Solution Tips for rolling out Al

- 1. Align AI initiatives with business goals and objectives and establish measurable ROI metrics
- 2. Create a balance between demonstrating fast value and building credibility while also experimenting with bigger initiatives
- 3. Prioritize Human in the Loop use cases to get the benefit of AI and human intelligence
- 4. Build a centralized approach to new technology and establish a governance council to streamline AI integration and maintain alignment with corporate objectives and divisions
- 5. Identify the appropriate solution for the issue at hand; generative AI may not be necessary in all cases



# **About SharpenCX**

SharpenCX provides unified contact center software that empowers agents to deliver engaging customer experiences with an all-in-one, customizable platform.